



SFI Knowledge Catalyst Connect with Finance Students

Business Development Ninja at Elliott Capital

The SFI Knowledge Catalyst provides you with the opportunity to join Elliott Capital, an advisory firm offering services in open innovation, ecosystem building, and FinTech, as a leader in the Swiss ecosystem.

About the role:

We are looking for a Business Development Ninja who will build partner relationships, identify business opportunities, and support management. You will be proactively responding to the needs of the management team and running internal processes including launching business development initiatives.

The role offers an exceptional individual a deep dive into the world of FinTech. You learn about reshaping of the financial industry, broaden your network, and get exposure to industry leaders.

Target start date is September 1st, 2017 for a 3 month contract. There is also potential for this to continue as an ongoing role. This role could be an internship (50% to 100%) or full time position.

Responsibilities:

- Analyze potential strategic partner relationships, company profiles and general research
- Work with senior management to develop partner relationships
- Research high potential business opportunities
- Assist with the launch of new projects and ventures, specifically FINTECH+
- Support development and implement strategic roadmap, programs, and projects
- Support management with internal business development priorities

Skills and attributes:

- Experience with consulting, project management, entrepreneurship

All open positions can be found at www.sfi.ch/catalyst → current opportunities.

- Familiarity with tech ecosystem and business models
- Comfortable in a dynamic and fast-paced environment with competing priorities
- Ability to manage multiple projects simultaneously, well-organised and able to multitask
- Excellent team player, solution oriented, creative, open minded individual
- Passion for financial services, the technology sector, innovation, and startups

Qualifications/competencies:

- Eligible to work in Switzerland, English is required, German and French are an advantage
- Studies in business administration, economics, or a similar field
- Proficient in Microsoft Office (Word, Excel, PPT) and Google docs preferred

About us

[Elliott Capital](#) was created in 2016 after foundational work by [John Hucker, CFA](#) to introduce FinTech, open innovation, ecosystem development, and platform business models to the Swiss financial centre, both in private and public roles.

Our focus at Elliott Capital is linking technology with financial services and converging themes. We help our clients understand, adapt, and embrace change, so that they can transition from current strengths into future opportunities. We work together to understand client needs and develop actionable solutions with tangible results. Our knowledge, network, and ambition are key assets in delivering competitive advantages to our clients.

Interested?

Please send your motivation letter, CV, and university grades (all in one PDF) to Ms Désirée Spörndli at ds@sfi.ch.